

# Our People Make the Difference

Leading, learning, driving growth, and working toward common goals.

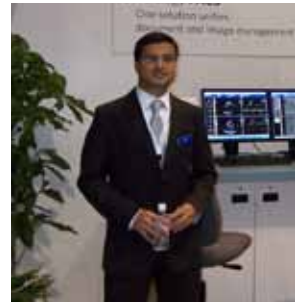


"I enjoy defining the key elements of the overall business strategy for Digital Capture Solutions and driving actions to achieve the financial and share results. Also providing leadership to my team (Product Specialists in the assigned regions), supporting them on any aspect of the business and beyond to make them **successful and confident to drive the business and take risks** - this is very rewarding."

- Giuseppe, Business Management

"I enjoy the freedom provided to run a business targeted towards profitable year-over-year growth, and enjoy the opportunity it provides to interact with a **worldwide cross-functional team driving towards a common goal.**"

- Kiran, Product Management



"Our team directly impacts and reflects employee satisfaction and customer delight. My proudest moments continue to

be when I see smiles on faces during challenging times. I enjoy helping the leadership team meet their / our goals. I'm proud that we celebrate success. I am rewarded - personally, each day - **knowing that I have made a difference.**"

- Charlotte,  
Administrative Assistant

What do **you** enjoy about your job?

"I really enjoy working with Product Managers, Engineers, Marketing and others to create training presentations. But **the really fun part** is delivering information (sales processes, product information, new procedures, etc.) to our employees and our customers (Indirect Channel & end users)."

"I enjoy the opportunities to grow through working with others on challenging problems and goals. I enjoy working with customers and coworkers on solving problems and leveraging our products and processes to improve. I love the opportunity to learn about the products at each new release and to focus on different market segments. Most recently I've had the opportunity to do a deep dive into the US&C sales organization and I am enjoying this new view - **Lots of opportunities to stay fresh, engaged and to grow.**"

- Karen, Solutions Trainer



- Terry, Sales Trainer



"I am very excited to be a part of the Medical industry. I believe our equipment is **state of the art** and is contributing to the advancements in health care. I am very committed

to quality and customer service and **DMS embraces these core values.**"

- Anne, Supply Chain Manager

"Product management is a dynamic position that acts as the point of convergence between our customers, market direction and product vision. By combining the right mix of these forces, the position allows one to align Marketing, Sales, Service and R&D. This alignment provides the tools necessary to build a business model that is an industry success. From a personal perspective, having the ability to bring these elements together, **work with so many talented people**, and to make a difference in so many facets of the business is the part of the job provides the greatest satisfaction."



- Sean, Product Management



"I love getting out to meet clients, to see, hear and understand their business problems and to then work with them to find a way to solve those problems using the products and skills of the Healthcare Information Solutions team. Being able to **contribute to positive change in someone else's workplace environment is a great feeling.**"

-Kim, Business Management

## What delivers job satisfaction for you?



"I'm proud to have worked on the team that developed and released the Classic & Elite CR systems - **these are great products** that should continue to meet certain market demands for quite a while. They will continue to help Carestream Health maintain its position in the CR market space."

- Gail, Software Quality Engineer



"I enjoy working for a company that is constantly improving its processes to become the leader in medical equipment technology. As a manager, I really enjoy the ability to provide leadership to a diverse team in a changing manufacturing environment. The most rewarding part of my job is being able to **empower people and contribute to their personal and professional growth and development.**"

-Kanika, Purchasing Manager



"I enjoy working with a virtual community of multinational colleagues, developing products and services that **improve health for thousands of patients around the globe.**"

-Patrick, Service Solutions